

Sourcing^{Vision}



**Supplier Relationship Management
Simple. Convenient. Cost-Effective.**

A web-based platform for source and managing suppliers, Create eRfx & eAuction for saving costs and improving processes.

Vashik
Procurement Technologies

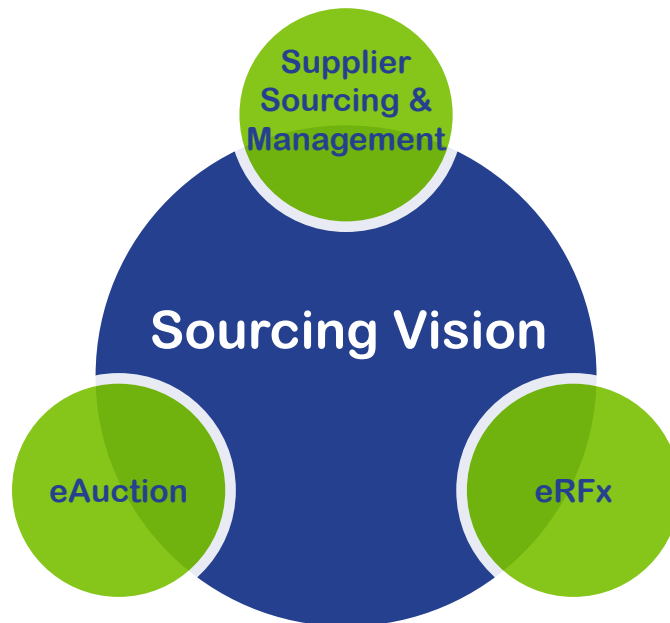


SourcingVision

About SourcingVision

SourcingVision is a browser-based internet, best of breed SRM platform, in which the buyers and suppliers meet in real-time, to conduct electronic negotiations under predefined terms of commerce.

SourcingVision allows the buyer (the customer) to source new suppliers, manage procurement categories, create purchase or sale projects under different rules based on the Game Theory, in order to maximize results, while saving on procurement and operational costs.



Advantages of the System

- 24X7 accessibility and availability.
- A secured information system.
- Automated system backups.
- Software updates.
- Regular upgrades.
- Support in 30 languages.
- Support of various currencies.
- Permission-based system.

Supports a variety of functions and procurement methodologies

Do you know?

The platform was developed based on 20 years of experience accumulated in the field of procurement and logistics, through successful implementation of the best practice methods the Company had acquired.





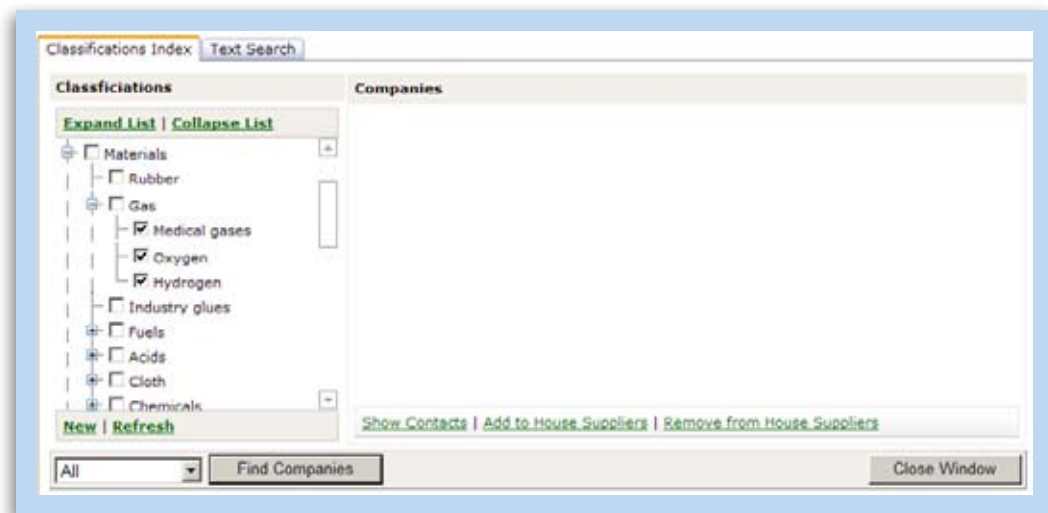
Source and Managing Suppliers

The SourcingVision System facilitates on-line management of the organization's suppliers, while the suppliers continuously update their registries. Furthermore, the system enables to source new quality suppliers according to procurement categories.

Updated information means more reliable and accurate contact details in real-time. Furthermore, accurate classification of suppliers is better adapted to the constantly-changing and dynamic business environment.

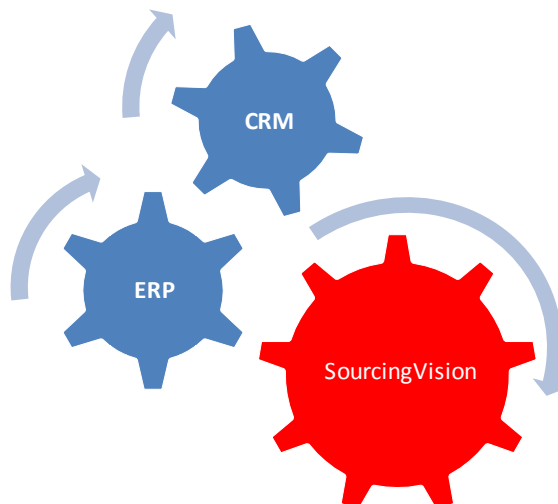
Advantages of the System

- A portal that incorporates thousands of suppliers in hundreds of categories.
- Structured procurement templates.
- A message system.
- A Business Process Management system.
- Branded supplier registration.
- Automation for supplier registration.



Categorized Suppliers

Ask to interface your ERP system to SourcingVision and you will be able to benefit from both worlds.





Advantages of the System

- Effective strategic sourcing.
- Rapid and accurate execution.
- Sharing and preserving organizational knowledge.
- Reducing procurement costs.
- Inter-organizational transparency.
- External transparency.
- Competition in an open market.

About the Process

Suppliers receive an invitation via email and submit their price quotes, which are electronically processed by the System in real-time.

At the end of the process, the buyer is able to make an educated decision based on the information accumulated, and save the price quote request for purposes of analysis and future use.

Managing Request For Price

No more sending and receiving price quotes via telephone, fax and email...

The SourcingVision System provides a technological response for managing the process of RFP. A price quote request may be issued in the System through accommodated templates; classification in the appropriate procurement category; choosing suppliers and appending requirements and documents relevant to the specific request.

The screenshot displays a web application window titled "Logistics" with tabs for "Commercial", "Template", and "Files". The "Commercial" tab is active. It features a form with the following fields and options:

- Carriage Warranty:** Includes radio buttons for "Bidder" (selected) and "Provider".
- Delivery Address:** A text input field with up and down arrow icons.
- Delivery Schedule:** A text input field with up and down arrow icons.
- Packaging:** A text input field with up and down arrow icons.

RFP Commercial Terms





On-line Auctions

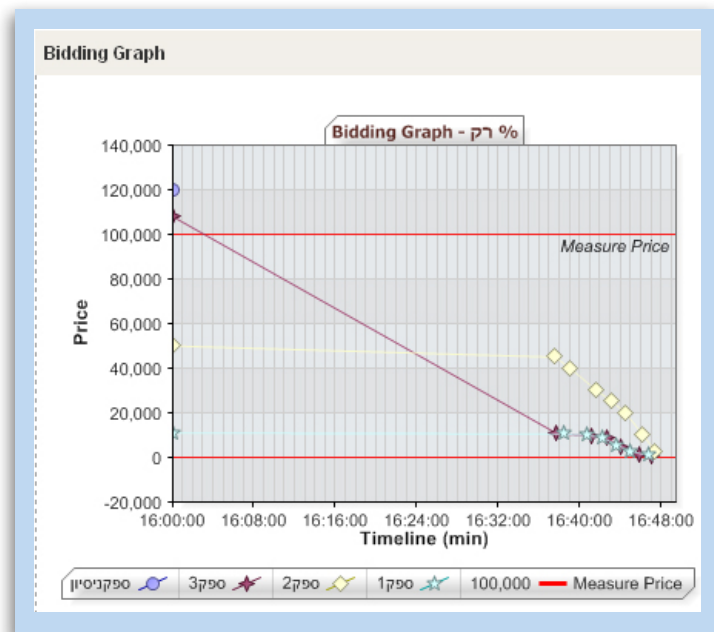
How many times can you ask your supplier for a discount? Twice? Three times?

Our SourcingVision System proves daily that sometimes dozens of rounds of reduction from the original price may be achieved through on-line bidding competition. The same price we were already told “simply cannot be lowered no more!”

The Advantages of on-line Acquisition

- Support of a variety of auction types.
- A personalized supplier perspective.
- Smart time estimates.
- Quality weighing factors.
- A graph of bids in real-time.
- A dynamic report generator.
- Export of reports to different formats.

Acquisition at a scope of approx 5 billion USD is performed in the System annually



The System enables to establish a project, conduct an online bidding competition in an intuitive and simple manner and in relatively short time, while exploiting knowledge from the Game Theory for purposes of maximizing competition.

The ROI in the bidding competition is “money on the table”



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